

Dear Salon/Spa Owner,

Pinewood Medical Laser, a full service aesthetic laser center on Route 108 in Somersworth wants you to know about our latest offers and developments as they happen. PML is staffed by medical providers from Salmon Falls Family Healthcare, Dr. Bert Cole and Physician Assistant Barbara Nadeau. They expanded their practice to include cosmetic laser services when they realized how much their family practice patients could benefit from these procedures.

We have created a program that benefits Pinewood Medical Laser as well as you and your employees. When an employee of your tattoo shop refers a client to us, your employee will receive substantial discounts on his or her future laser procedures. Simply give the potential client a PML referral card, write your full name, business name and phone number on the card, and when the client comes in for a procedure, we collect the referral card. We then keep track of how much money you will save when you come in for your appointment. The more clients you send, and the more they spend, the more you save on your own treatments.

If your client spends:	You save:
\$100-\$500	\$50
\$501-\$1,000	\$75
\$1,001-\$2,000	\$100
\$2,001 and up	\$150

PML offers **tattoo removal** using state-of-the-art equipment. I'm sure you are aware that tattoo removal can be even more painful than tattoo application, and for that reason we also offer IV sedation to aid in our clients' comfort. While tattoo removal may be what you're most interested in, keep in mind that we also offer several other cosmetic procedures, including Botox, Juvederm and Restylane. If you would like to learn more about what we have to offer, we would be happy to schedule an appointment or a luncheon with you and your upper management. You may also come for a tour of our facility to meet our providers and see our state-of-the-art equipment.

I hope you take advantage of this opportunity to save on aesthetic laser treatments. Please feel free to call us anytime at 841-2306, or visit us online at PinewoodLaser.com.

Sincerely,

Jan Desrochers
PML Office Manager